CENTRAL ELECTRICITY REGULATORY COMMISSION NEW DELHI

Petition No. 406/TD/2024

Coram:

Shri Jishnu Barua, Chairperson Shri Ramesh Babu V., Member Shri Harish Dudani, Member

Date of Order: 11th November, 2024

In the matter of

Application under Sections 14 and 15 (1) of the Electricity Act, 2003 read with Regulation 6 of the Central Electricity Regulatory Commission (Procedure, Terms and Conditions for grant of trading license and other related matters), Regulations, 2020 for the grant of an inter-State Category-I trading licence.

And In the matter of

ENGIE Energy Marketing India Private Limited,

Unit Nos. 3, 4 & 5, Sixth Floor, Fountainhead, Tower-2, Virnan Nagar, Pune-411014, Maharashtra

.....Petitioner

The following were present:

Shri Tabrez Malawat, Advocate for the Petitioner Shri Siddharth Jain, Advocate for the Petitioner Shri Syed Hamza, Advocate for the Petitioner Shri S.Sarkar, Advocate for the Petitioner Ms. Rupali Jain, Advocate for the Petitioner

ORDER

The Petitioner, **ENGIE Energy Marketing India Private Limited**, has made the present application under Sections 14 and 15 (1) of the Electricity Act, 2003 (hereinafter referred to as "the Act") read with Regulation 6 of the Central Electricity Regulatory Commission (Procedure, Terms and Conditions for the grant of Trading Licence and other related matters) Regulations, 2020 (hereinafter referred to as "the Trading Licence

Regulations") amended from time to time, for the grant of a Category 'I' trading licence for inter-State trading in electricity across India.

Hearing dated 6.11.2024

- 2. During the course of the hearing on 6.11.2024, the learned counsel for the Petitioner submitted that the Petitioner satisfies all the criteria for the grant of a Category 'I' trading licence as stipulated in the Trading Licence Regulations and prayed to grant a trading licence to the Petitioner Company. In response to the Commission's query regarding the visa status of Mr. Nicolas A. Defacel, learned counsel for the Petitioner submitted that as and when the work visa of Mr. Nicolas A. Defacel will be approved, the information in this regard will be placed on record.
- 3. We have perused the documents available on record. Regulation 6 of the Trading Licence Regulations provides for the procedure for the grant of a trading licence as under:

"6. Procedure for grant of licence

- (1) Any person desirous of undertaking inter-State trading in electricity shall make an application to the Commission for grant of licence in the manner specified in Form-I appended to these regulations and such application shall be accompanied by-
 - (a) Such application fee as prescribed by the Central Government from time to time and shall be paid as per the procedure specified in Central Electricity Regulatory Commission (Payment of Fees) Regulations, 2012, as amended from time to time or any statutory re-enactment thereof.
 - (b) Copies of the annual reports in case of the persons incorporated under the Companies Act, 1956 or Companies Act, 2013 including audited accounts along with the Directors' Report, Auditors' Report, the Schedules and notes to accounts for one Year immediately preceding the Year in which the application has been made and the audited special balance sheet as on any date falling within 30 days immediately

preceding the date of filing the application.

- (2) The Applicant shall post complete application along with annexures and enclosures on its website so as to facilitate access to the application by any person through internet and shall keep them on the website till the disposal of the application.
- (3) The Applicant shall within 7 days after making such application, publish a notice of its application, in two daily newspapers in Form II, with the following particulars, namely:

- (4) The Applicant shall within 7 days from the date of publication of the notice as aforesaid submit to the Commission on affidavit the details of the notice published and shall also file the original complete page of the newspaper in which the notice has been published.
- (5) The Applicant shall allow a period of 30 days to the public to file objections or suggestions to the notice of application published in the newspapers.
- (6) The Applicant shall file its reply before the Commission within 30 days from the last date of receipt of objections or suggestions from the public.
- (7) The Commission after consideration of the objections or suggestions received in response to the notice published by the Applicant and its reply may reject the application or may propose to grant licence.
- (8) When the Commission proposes to grant licence, it shall publish a notice of its proposal in two daily newspapers, as the Commission may consider appropriate, stating the name and address of the person to whom it proposes to issue the licence and with such other details as the Commission considers appropriate, to invite further objections or suggestions to its proposal."
- 4. The Petitioner has submitted the application as per Form-I, along with the requisite fees.
- 5. The Petitioner has uploaded the application for the grant of a trading licence on its website in terms of Clause (3) of Regulation 6 of the Trading Licence Regulations and further placed on record the relevant copies of the newspapers in original in which notice of its application has been published. The Petitioner, vide its affidavit dated 4.10.2024, has submitted that notices under sub-section (2) of Section 15 of the Act

read with Clause (4) of Regulation 6 of the Trading Licence Regulations have been published by the Petitioner company on 2.10.2024 in the 'Business Standard' (Ahmedabad, Bengaluru, Bhubaneshwar, Chandigarh, Chennai, Delhi, Hyderabad, Kolkata & Mumbai editions) and Times of India (Bhopal, Chandigarh, Delhi, Hyderabad, Kolkata & Guwahati editions). The Petitioner has submitted that no objection has been received in response to the public notices.

- 6. The Petitioner Company was incorporated under the Companies Act, 2013 on 21.11.2023. Proviso to Clause (1) of Regulation 3 of the Trading Licence Regulations provides that the Petitioner should have been authorized to undertake trading in electricity by its Memorandum of Association. We note that trading in electricity is covered under its Memorandum of Association of the Petitioner Company. Clause 3(A)1 of the Memorandum of Association of the Petitioner company reads as under:
 - "3(A)1. To establish and carry on the business of trading in electricity and act as a trader in sale and purchase of electricity and electrical energy in any form and in any marked including power exchange and derivatives markets, international market, cross border transactions and by any process and in any fuel, derivatives including but not limited to renewable energy certificates, carbon credits, energy conservation certificates, financially traded electricity forwards, or by products connected with or related to the generation and supply of electrical energy, enter into demand side management contracts, energy conservation contracts including energy performance contracts, megawatt contracts, enter into contracts for banking of electricity in accordance with the provisions of Electricity Act, 2003 or any statutory modifications or re-enactment thereof and rules or regulations made thereunder, to operate as an energy trading company and to get registered with appropriate agency including the Central Electricity Regulatory Commission, Bureau of Energy Efficiency or any other authority under the framework of Energy Conservation Act, 2001 and Electricity Act 2003, and do all acts and things necessary or required for doing aforesaid business, including providing advisory and consultancy in issues related to energy and trading of energy."
- 7. In view of the above, it has been submitted by the Petitioner that it fulfils the requirements specified in Clause (1) of Regulation 3 of the Trading Licence

Regulations.

- 8. In accordance with Clause (3) of Regulation 3 of the Trading Licence Regulations, a person applying for a Category 'I' trading licence should have a net worth of Rs. Fifty crores and should have maintained a minimum current ratio and liquidity ratio of 1:1 as on the date of the Audited Special Balance Sheet accompanying the application. The Petitioner has submitted the Audited Special Balance Sheet as on 31.8.2024.
- 9. Based on the Audited Special Balance Sheet as on 31.8.2024, net worth, current ratio, and liquidity ratio have been worked out as under:

(Rs. in lakh)

Net Worth Computation	As per Audited Special Balance sheet as on 31.8.2024
Particulars	
A) Paid up equity capital (1)	12513.00
B) Reserves and Surplus	
B.1. Capital Reserves	0.00
B.2. Capital Redemption Reserve	0.00
B.3. Debenture Redemption Reserve	0.00
B.4. Revaluation Reserve	0.00
B.5. Share Options Outstanding Account & Reserves other than free reserves	0.00
B.6. Securities Premium Reserve	0.00
B.7. Surplus (P and L Account)	(136.79)
B.8. Other Free Reserves (i.e. general reserve and cash flow reserve)	0.00
Free Reserves & Surplus considered for net worth (2) (B6+B7+B8)	(136.79)
C) Loans and Advances given to associates (3)	0.00
D) Deferred expenditure (including Misc. Expenses) not written off (4)	0.00
Net Worth (1+2-3-4)	12376.21

10. The net worth of the Petitioner is further represented by the following:

(Rs. in lakh)

Net worth (Asset approach), Current Ratio & Liquidity Ratio computation	As per Audited Special Balance sheet as on 31.8.2024	
A) Non-current Assets		
A.1 Net block of Tangible Asset	18.19	
A.2 Net Block of Intangible Asset	0.00	
A.3 Capital work in progress	0.00	
A.4 Intangible Assets under development	0.00	
A.5 Non-Current investments	0.00	
A.6 Deferred Tax Assets	0.00	
A.7 Long-term loans and advances	0.00	
A.7.1 Less: Loans & Advances given to Associates included in above	0.00	
A.7.2 Net Long Term Loans & Advances (A.7 - A.7.1)	0.00	
A.8 Other non-current asset (Right of use assets,	0.00	
capital advances and prepaid expenses, etc.)		
A.9 Deferred expenditure (including Misc. Expenses)	0.00	
not written off (Not considered for net worth		
computation)		
Total Non-Current Assets	18.19	
Total Non-Current Assets considered for net	18.19	
worth (1)		
B. Non-Current Liabilities, Preferential Share &		
Share Application money and Reserves other		
than free reserves		
B.1 Share application money pending allotment	0.00	
B.2 Preference Share Capital	0.00	
B.3 Long term Borrowings	0.00	
B.4 Deferred tax Liabilities	0.00	
B.5 Other Long-Term Liabilities	0.00	
B.6 Long Term provisions	0.00	
B.7 Reserves other than free reserves	0.00	
Total Non-Current Liabilities, reserves other than	0.00	
free reserves considered for Net worth (2)		
C. Current Assets		
C.1. Current Investments	0.00	
C.2. Inventories	0.00	
C.3. Trade Receivables	0.00	
C.4. Cash and cash equivalents	12233.33	

C.5 Short Term Loans & Advances	0.00
C.5.1 Less: Loans and Advances given to	0.00
associates	
C.5.2 Net Short-Term Loan and Advances (C.5 -	0.00
C.5.1)	
C.6 Other current assets	142.59
C.7 Deferred Expenditure	0.00
Total Current Assets	12375.92
Total Current Asset considered for Net worth (3)	12375.92
D. Current Liabilities	
D.1. Short-term Borrowings	0.00
D.2. Trade payables	4.16
D.3. Other Current liabilities	13.74
D.4. Short-term provisions	0.00
Total Current Liabilities considered for Net worth	17.90
(4)	
Net worth ((1-2)+(3-4))	12376.2

11. Based on the above, the net worth, current ratio, and liquidity ratio work out as under:

Sr. No.	Particulars	As per Audited Special Balance sheet as on 31.8.2024
1	Net worth (Rs. in lakh)	12376.21
2	Current ratio	691.42
3	Liquidity ratio	689.49

12. In accordance with Clause (2) of Regulation 3 of the Trading Licence Regulations, the Petitioner should have at least one full-time professional with qualifications and experience in power system operation and commercial aspects of power transfer, finance, commerce, and accounts. With regard to full-time professionals, the Petitioner has submitted that Mr. Aveek Banerjee, Director, Power Trading, is a B.E. (Civil), MBA, having experience of 20 years in Power Trading (at PTC), Energy risk management, business development at PXIL, RE project investment and Mr. Anupum Vadehra, Senior Vice President, Business Development & Commercial is a B.Tech, MBA (Finance), Advance Diploma (Power Distribution Management) having experience

of 15 years in Power Trading, Retail solutions for industrial clients, risk monitoring, and setting up of HPX as core team at PTC. The Petitioner has further submitted that Mr. Nicolas A. Defachel, having a Master's Degree in International Business, an MBA from HEC Paris, and a Certificate (Sustainability) from NUS Singapore, will join as a COO (Finance, operation, Legal compliance, and Risk). Accordingly, as per the information submitted by the Petitioner, it fulfils the requirements of Clause (2) of Regulation 3 of the Trading Licence Regulations.

- 13. On consideration of the above facts, after a preliminary examination, we find that the Petitioner meets the requirements as specified in the Trading Licence Regulations for the grant of a Category 'I' trading licence. In view thereof, the Commission proposes to grant a Category 'I' trading licence to the Petitioner. We direct that a notice under Clause (a) of Sub-section (5) of Section 15 of the Act be issued inviting further suggestions or objections to the proposal of the Commission.
- 14. The Petitioner is directed to submit, on an affidavit within a week, an undertaking to the effect that it will not engage in the transmission business without surrendering the trading licence, if granted by the Commission.
- 15. The Petition shall be listed for a final hearing on **28.11.2024.**

Sd/- sd/- sd/-

(Harish Dudani) (Ramesh Babu V.) (Jishnu Barua)
Member Member Chairperson